

# **CURRICULUM VITAE**

**Dr. DIMITRIOS P.PETROPOULOS**

## **PERSONAL INFORMATION**

**LAST NAME** : PETROPOULOS  
**NAME** : DIMITRIOS  
**FATHER'S NAME** : PANAGIOTIS  
**YEAR OF BIRTH** : 1968  
**PLACE OF BIRTH** : MAVROMMATI MESSINIS MESSINIAS - GREECE  
**ADRESS** : MAVROMMATI MESSINIS MESSINIAS 24200 - GREECE  
**MAILING ADDRESS** : T.E.I. of Peloponnese, Antikalamos Messinia, 24100, Greece  
**TELEPHONE** : 0030-27210-28925  
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## **STUDIES**

### **DOCTORATE DEGREE, (1992-1995)**

UNIVERSITY OF NATIONAL & INTERNATIONAL ECONOMY - SOFIA

DISSERTATION:

«STRUCTURAL AGRICULTURAL POLICY OF GREECE AND ITS INFLUENCE FROM THE REFORM OF THE COMMON AGRICULTURAL POLICY (CAP) AND THE REVISION OF GATT».

### **BACHELOR'S DEGREE, (1987-1991)**

SUPREME INSTITUTION OF ECONOMICS-SOFIA

SPECIALTY: "ECONOMY AND MANAGEMENT OF AGRICULTURAL PRODUCTION"

## **TRAINING**

<b>YEAR</b>	<b>ORGANIZATION</b>	<b>OBJECT</b>
2006	NATIONAL CENTER OF CERTIFYING CONTINUING VOCATIONAL EXPERTISE	TRAINING OF ADULT INSTRUCTORS
2006	INTERNATIONAL FORUM TRAINING & CONSULTING Ltd	COSTING OF INDUSTRIAL PRODUCTION
2004	NATIONAL AND KAPODISTRIAN UNIVERSITY OF ATHENS	RISK MANAGEMENT
2003	BUSINESS INNOVATION CENTER OF ATTICA - BIC	EXEMPLARY INTEGRATED SYSTEM OF ORGANIZATION & MANAGEMENT OF BUSINESSES PRODUCING GOODS OF INTEGRATED ORGANIC CULTIVATION
1998	EUROPEAN TRUST S.A.	GREEK MONEY MARKET
1997	N.E.L.E. MESSINIAS	COMPUTERIZED ACCOUNTING

## **INSTRUCTIONAL EXPERIENCE:**

- 06.02.2007 up to date      **INSTITUTION:** T.E.I. of Peloponnese, Greece  
**POSITION:** Assistant Professor with specialty in «Agricultural Economy» (no. of Ministerial Decision 35/10506/IB0).
- 08.2002 up to 05.02.2007      **INSTITUTION :** T.E.I. ΚΑΛΑΜΑΤΑΣ  
**POSITION :** Assistant Professor under labor contract according to Law 2916/2001
- 09.1999 up to 07.2002      **INSTITUTION :** T.E.I. ΚΑΛΑΜΑΤΑΣ  
**POSITION :** Scientific Collaborator

## **RESPONSIBILITIES AT TEI KALAMATAS:**

- **Head** of the department of Speech Therapy, Faculty of Health and Welfare Professions 01/04/2009 up to date.
- **Deputy Head** of the Department of Greenhouse Corps and Floriculture (ΘΕ.Κ.Α.), Faculty of Technology and Agronomy 01/09/2007 up to 30/09/2009 and from 01/09/2011 up to 2012.
- Member of the Committee responsible for selecting instructors on a contract basis for the ΘΕ.Κ.Α.department.
- Member of the Committee for the Vocational Training of the students of the ΘΕ.Κ.Α. department.
- Member of the Committee for Transfers of students of the ΘΕ.Κ.Α.department.
- Member of the Committee of the Student's Union of the TEI Kalamatas.
- Member of the Committee for the evaluation of applicants to the department of ΘΕ.Κ.Α., who hold degrees from other institutions.
- Member of the Committee responsible for conducting a labor market Research for the graduates of the department of ΘΕ.Κ.Α.,EPEAK II.TEI Kalamatas,2008.

## **PROFESSIONAL EXPERIENCE:**

06.2010 up to date	<b>COMPANY:</b> KYRIAZOPOULOS ATHANASIOS & CO. L.P.- PRAXI BUSINESS CONSULTANTS <b>POSITION:</b> Responsible of the Department of Feasibility Studies.
11.2006 up to 05.02.2007	<b>COMPANY:</b> D.PETROPOULOS & CO. L.P. – PRAXI BUSINESS CONSULTANTS <b>POSITION:</b> Responsible of the Department of Feasibility Studies
08.2005 up to 01.2007	<b>COMPANY:</b> KEK ALPHA L.L.C. <b>POSITION:</b> Responsible for Actions of Vocational Training for the Region of Peloponnese.
1999 up to date	<b>SELF EMPLOYED:</b> CONTACT OF FEASIBILITY STUDIES- BUSINESS PLANS
1998 up to 07/2004	<b>COMPANY:</b> KEK 01 INFORMATICS EDUCATIONAL S.A. <b>POSITION:</b> Scientific Head of educational programs of ContinuousVocational Training.
1998	<b>COMPANY:</b> RESEARCH INTERNATIONAL

**POSITION:** RESPONSIBLE OF THE DEPARTMENT OF  
MARKET RESEARCH

1993 – 1995

**COMPANY:** ALFA Management Consulting LTD  
**POSITION:** RESPONSIBLE OF THE DEPARTMENT OF  
MARKET RESEARCH

1992 –1993

**COMPANY:** PARSAMIAN F&F  
**POSITION:** RESPONSIBLE FOR THE ORGANIZATION OF  
FAST FOOD RESTAURANTS CHAIN

### RESEARCH EXPERIENCE

YEAR	ORGANIZATION	OBJECT
2003-2004	NETWORK OF PROFESSIONAL CONSULTING AND ADVANCEMENT TO THE EMPLOYMENT (Δ.Ε.Σ.Π.Α.) / 01 INFORMATICS EDUCATIONAL S.A.	Member of Task Force of the project: «Paths of Employment and Career», Subproject 11 «Application of a system of individualized consulting and advancement of unemployed to the labor market by the action ΚΕ.Σ.Π.Δ.» in the framework of the Community Initiative EQUAL.
2003-2004	NETWORK OF PROFESSIONAL CONSULTING AND ADVANCEMENT TO THE EMPLOYMENT (Δ.Ε.Σ.Π.Α.) / 01 INFORMATICS EDUCATIONAL S.A.	Member of Task Force of the project: «Paths of Employment and Career», Subproject 13 «Development of a business network in the action areas of the plan for granting opportunities for professional experience to unemployed» in the framework of the Community Initiative EQUAL
2002	PREFECTURAL SELF GOVERNMENT OF MESSINIA / 01-KIS ANONYMOUS COMPANY OF FEASIBILITY STUDIES AND INFORMATICS KALAMATAS	Member of Task Force for the Creation and Submission of a Proposal for the «Network of Equality, Social Solidarity, Reinforcement of (underprivileged) Groups (Δ.Ι.Κ.Α.Ι.Ο.) Messinias» in the framework of the Operational Program «Employment and Vocational Training», Action «Advancement of Social Incorporation».

2002	PREFECTURAL GOVERNMENT OF MESSINIA / ANONYMOUS COMPANY OF FEASIBILITY STUDIES AND INFORMATICS KALAMATAS	SELF OF 01-KIS	Member of Task Force for the Creation of the Feasibility Study for the Operational Plan «Society of Information» which concerns the Prefecture of Messinias
2001-2002	PREFECTURAL GOVERNMENT OF MESSINIA / ANONYMOUS COMPANY OF FEASIBILITY STUDIES AND INFORMATICS KALAMATAS	SELF OF 01-KIS	Member of Task Force for the Creation and Submission of the Feasibility Study «LEADER PLUS – MESSINIAS» to the Ministry of Agriculture.
2001	01 INFORMATICS – EDUCATIONAL		Member of Task Force for the Exploration of the Educational Needs of the Unemployed in the Region of Peloponnese.
2001	PREFECTURAL GOVERNMENT OF MESSINIA / ANONYMOUS COMPANY OF FEASIBILITY STUDIES AND INFORMATICS KALAMATAS	SELF OF 01-KIS	Member of Task Force for the Exploration of the Economic Consequences of the removal of the 9 <sup>th</sup> Infantry Camp of Kalamata.
1995			Member of Task Force for the 1 <sup>st</sup> edition of the GREEK-BULGARIAN DICTIONARY OF ECONOMIC AND COMMERCIAL TERMS.

### **PUBLICATIONS IN SCIENTIFIC JOURNALS WITH REFEREES:**

G. Kyriazopoulos, D. Petropoulos “**DOES THE CROSS BORDER MERGERS AND ACQUISITIONS OF THE GREEK BANK.** JOURNAL OF BUSINESS AND ECONOMICS - USA (ISSN 2155-7950) under publication

G. Kyriazopoulos, D. Petropoulos “**HOW THE CROSS BORDER MERGERS AND ACQUISITIONS OF THE GREEK BANKS IN THE BALKAN AREA IMPROVE THE COURSE OF PROFITABILITY, EFFICIENCY AND LIQUIDITY INDEXES OF THEM;.** CHINA – USA BUSINESS REVIEW, CHINESE BUSINESS REVIEW, USA (ISSN 1537-1514, ISSN 1537-1506) under publication

D. Petropoulos, G. Kyriazopoulos “**FINANCIAL ANALYSIS OF THE CO-OPERATIVE BANKS IN GREECE (2003-2007)**”, ECONOMIC ALTERNATIVES, UNIVERSITY OF NATIONAL AND WORD ECONOMY SOFIA, (ISSN 1312-7462) under publication

G. Kyriazopoulos, D. Petropoulos, “**CROSS BORDER MERGERS AND ACQUISITIONS OF GREEK BANKS IN BALKAN COUNTRIES AFTER THE INTRODUCTION OF EURO IN GREECE AND WHAT’S THE EFFECT IN THE COURSE OF PROFITABILITY EFFICIENCY**

**AND LIQUIDITY INDEXES OF THE GREEK BANKS”**. ECONOMIC THOUGHT, BULGARIAN ACADEMY SOFIA, (ISSN 0013-2993) *under publication*

D. Petropoulos, S. Drakopoulos, «COMPARATIVE ANALYSIS OF THE STRUCTURAL CHARACTERISTICS OF THE AGRICULTURAL SECTORS OF GREECE AND THE NEW MEMBER-STATES OF THE EUROPEAN UNION», AGRICULTURAL ECONOMICS AND MANAGEMENT, AGRICULTURAL ACADEMY SOFIA, (ISSN 0205-3845) 6/2008.

D. Petropoulos, «THE EXPANSION OF E.U. AND ITS IMPACT ON THE GREEK AGRICULTURE» REVUE OF ECONOMIC SCIENCES, TEI OF EPIRUS, volume 11/2007

D. Petropoulos, «NEW DATA CONCERNING GREEK AGRICULTURE TILL THE YEAR 2010», AGRICULTURAL ECONOMICS AND MANAGEMENT, AGRICULTURAL ACADEMY, NATIONAL CENTER FOR AGRARIAN SCIENCES, SOFIA (ISSN 0205-3845) 1/2004.

D. Petropoulos, «AGRICULTURE SECTOR AND AGRICULTURE POLICY. PROBLEMS AND POSSIBILITIES.», AGRICULTURAL ECONOMICS AND MANAGEMENT, AGRICULTURAL ACADEMY, SOFIA (ISSN 0205-3845) 7/1998.

D. Petropoulos, «TRANSFORMATION OF CAP AND STRUCTURAL POLICY OF THE EUROPEAN UNION», AGRICULTURAL ECONOMICS AND MANAGEMENT, AGRICULTURAL ACADEMY, SOFIA (ISSN 0205-3845) 3/1995.

D. Petropoulos, «STRUCTURAL PROBLEMS OF GREEK AGRICULTURE AND THEIR SURMOUNT», AGRICULTURAL ECONOMICS AND MANAGEMENT, AGRICULTURAL ACADEMY SOFIA, (ISSN 0205-3845) 2/1995.

#### **PUBLICATIONS IN SCIENTIFIC JOURNALS WITHOUT REFEREES:**

D. Petropoulos, «COOPERATION OF SMALL AND MEDIUM SIZE BUSINESSES OF THE BALKANS» (Lever of Development) ECONOMIC TIMES, O.E.E. VOLUME 128, 2004

#### **PUBLICATIONS IN THE MINUTES OF INTERNATIONAL CONFERENCES WITH REFEREES:**

G. Kyriazopoulos, D. Petropoulos “**How the cross border mergers and acquisitions of the Greek banks in the Balkan area improve the course of profitability efficiency and liquidity indexes of them;**”

8th International Conference on Applied Financial Economics, Samos Island, GREECE, 30 June-02 July 2011

D. Petropoulos, G. Kyriazopoulos, D. Kallitsi “**Profitability, Efficiency and Liquidity of the Greek banks in Bulgaria**” Third International Scientific Conference: SUSTAINABLE DEVELOPMENT, Centre on Sustainable Development, University of National and World Economy, 10-11 June 2011, Ravda, Bulgaria

G. Kyriazopoulos, D. Petropoulos, “**Does the cross border mergers and acquisitions of the Greek banks in the Balkan area affect the course of profitability efficiency and liquidity indexes of them;** EBEEC 2011-

3rd International Conference on the Economies of Balkan and Eastern Europe countries in the changed world, Pitesti – Romania 05-08/05/2011

D. Petropoulos, G. Kyriazopoulos, “**Profitability, efficiency and liquidity of the cooperative banks in Greece**”. International Conference on Applied Economics 2010 Athens, 26-28/08/2010

G. Kyriazopoulos, D. Petropoulos “**What are the advantages and disadvantages that lead banks into mergers and acquisitions; Does Altman’s Z-score model for bankruptcy motivate banks for mergers and acquisitions; Evidence from the Greek banking system**”. International Conference on Applied Economics 2010 Athens, 26-28/08/2010

Ch. Pashalidis, V. Kavadias, D. Petropoulos, “**Hydrogen and potassium fertilization of potato (selenium typhoid ) cv spounda**”, 11<sup>o</sup> International Symposium on Soil and Plant Analysis, Santa Rosa California USA 20-24.07.2009

Ch. Pashalidis, V. Kavadias, A. Koriki, D. Petropoulos, “**Impact of soil amending with sd and pd on growth, yield and metal accumulation and distribution in parsley**”, 11<sup>o</sup> International Symposium on Soil and Plant Analysis, Santa Rosa California USA 20-24.07.2009

V. Kavadias, Ch. Pashalidis, D. Velisariou, P. Mavroudis, A. Koriki, D. Petropoulos, “**Macronutrient and heavy metal accumulation in a Greek fir ecosystem of Taygetos mount in Peloponnese**” Book of abstracts of the International Conference on environmental management, engineering, planning and economics (SEMERE) and sectoral conferences, Mykonos 21-26/06/2009

## **PUBLICATIONS IN THE MINUTES OF PANHELLENIC CONFERENCES WITH REFEREES:**

D. Petropoulos, G. Kyriazopoulos «**The Greek banks in Bulgaria (analysis of basic financial indexes)**» National Conference of Management and Economy 2011, Serres, 16-18/09/2011

A. Papageorgiou, D. Petropoulos «**The competitiveness of agricultural products in Greece**» 11<sup>o</sup> Panhellenic Conference of Agricultural Economy, Athens 26-27/11/2010

D. Petropoulos, D. Fatouros, G. Kyriazopoulos, D. Paschalidis «**Intertemporal behavior of the magnitudes of foreign trade for agricultural products in Greece for the period 1994-2008**» National Conference of Management and Economy 2010, Kavala, 04-06/06/2010

G. Kyriazopoulos, D. Mavridis, D. Petropoulos, Chr. Chliaras «**Across boarder buyouts and mergers of Greek banks in Balkan countries after the introduction of euro in Greece**» National Conference of Management and Economy 2010, Kavala, 04-06/06/2010



D.Petropoulos,Ath.Athanasopoulos,D.Paschalidis«**Analysis of the cost of production of wintry potatoes in the prefecture of Messinia 2004-2008**» 24o Panhellenic Conference of the Hellenic Association of the Science of Fruits and Vegetables 20-23/10/2009, Veria, 22-25/10/2009

Ch.Paschalidis,V.Kavadias,A.Koriki,D.Petropoulos,St.Sotiropoulos,Ch.Paschalidou,S.Christopoulou,A.Petridis «**The influence of a different level of humidity and fertilization to the development, yield and accumulation of nutritional elements in the lettuce and the soil**»,24oPanhellenic Conference of the Hellenic Association of the Science of Fruits and Vegetables 20-23/10/2009, Veria

Chr.Paschalidis, V.Kavadias, D.Petropoulos, A.Koriki,.,Pandis,Χρ. Πασχαλίδης, Β. Καβαδίας, Δ. Πετρόπουλος, Α. Κορίκη, Α. Πανδής, «**The influence of soil compression on barley**», 6<sup>ο</sup> Panhellenic Conference of the Greek Association of Engineers,Thessaloniki , 06-08/10/2009

D. Petropoulos, D.Fatouros, D.Paschalidis, Th.Lambadas,Ch.Poulaki, «**The cooperative banks in Greece.Analysis of basic magnitudes and indexes**» National Conference of Management and Economy 2009,Florina, 18-20/09/2009

**D. Paschalidis, D.Petropoulos, St,Katapodis** «**The sector of sausage making in Greece (2000-2007)**» National Conference of Management and Economy 2009,Florina, 18-20/09/2009

## **PUBLICATIONS IN THE LOCAL PRESS**

«Business plan – a necessary factor of success for the small and medium size businesses » newspaper ELEFThERIA, 05.02.2007

«New European domain for the agricultural sector of Greece» newspaper ELEFThERIA 05.03.2008

«The mobilizations of farmers and the essence of the problem» newspaper ELEFThERIA 02.02.2009

«The prices of agricultural products (lies and illusions)» newspaper ELEFThERIA 07.02.2010

«The balance of commerce of the agricultural products of Greece (1981-2007)» newspaper ELEFThERIA 06.06.2011

## **WRITING OF TEACHING NOTES**

1. «BASIC ECONOMIC CONCEPTS AND DEFINITIONS» 01 INFORMATICS-EDUCATIONAL 2001.
2. «A GUIDE TO ENTREPRENEURIAL IDEAS» 01 INFORMATICS EDUCATIONAL 2000.
3. «ADVERTISEMENT-Necessity, Adjustment to the Media of Mass Information» 01 INFORMATICS-EDUCATIONAL1999.

### **SUPERVISION OF THESES**

I have supervised more than forty (40) theses.

### **SUPERVISION OF PRACTICAL TRAINING**

I have supervised the practical training of more than twenty(20) students.

### **CONDUCT OF FEASIBILITY STUDIES-BUSINESS PLANS**

- Conduct fifteen(15) Feasibility StudiesΕκπόνηση δέκα πέντε (15) in the framework of developmental law 2601/98, 1257/99, 3299/04
- Conduct of more than one hundred (100) Business Plans in the framework of the Operational Plan «COMPETIVENESS» of the 3<sup>rd</sup> KPS 2000-2006 and of ESPA 2007-2013
- Conduct more than sixty (60) Business Plans in the framework of the Regional Operational Plan of Peloponnese 2000-2006
- Conduct fifteen (15) Feasibility Studies.

### **EDUCATIONAL PROGRAMS OF CONTINUING VOCATIONAL TRAINING**

- Participation to the planning- organization – implementation – evaluation of thirty (30) Educational Programs of Continuous Vocational Training co-financed by the Ministry of Labor and the European Union Fund.
- Participation to the planning- organization – implementation – evaluation of thirty (30) Educational Programs of Continuous Vocational Training co-financed by the Region of Peloponnese and the European Union Fund.

### **RESEARCH INTERESTS**

- Analysis of the structural characteristics of the agricultural sector.
- Technical-Economical analysis of agricultural businesses.
- Estimation of the policies applied for the reinforcement of the agricultural sector.
- The consequences of the European Union expansion on the agricultural sector.
- Estimation of the mobility of agricultural areas and of the factors that create it.
- Evaluation of the production relations in the agricultural sector.

- Agricultural policy, consequences on the structure and the economy of agricultural businesses, the use of natural resources and the quality of the environment.

## **FOREIGN LANGUAGES**

BULGARIAN: EXCELLENT KNOWLEDGE

ENGLISH: AVERAGE KNOWLEDGE

## **WORKSHOPS**

- Participation in plenty workshops of developmental content(development of agricultural sector, development of tourism) in the prefecture of Messinia and the Region of Peloponnese.
- Participation in plenty workshops of developmental content (new investment opportunities in the Balkans, the position of the Greek economy in the Balkans, the course of the Bulgarian economy) in Athens and Sofia.

## **SUPPLEMENTARY DATA**

- Member of Economic Chamber of Greece. Permit of practicing the Economics Profession. Registration Number of Permit:54937/30.06.1999
- Possession of Diploma for Conducting Feasibility Studies– Order 3A and 5A. Registration Number 16710/19.09.2003
- Member of the Register of Evaluators formed according to developmental law 3299/04 «Incentives of Private Investments for the Economic Development and the Regional Convergence» of the General Secretariat of Research and Technology (decision number 11622/EFA(2241)/08.08.2005).
- Certified Trainer by the National Centre of Certifications(E.KE.ΠΙΣ.) for Continuous Vocational Training. Number of Register EB14312
- Examiner for the Institution of National Scholarships in the specialty «Agricultural Policy» for the exams of March 2008 and April 2009.